

FINANCIAL REPORT

Brian E. Seholm, Chief Financial Officer January 19, 2021 Board Meeting

•Human Resources Report - prepared by:

Bonnie J. Lytle, Director of Human Resources

- •Chief Financial Officer's Report
- •Financial Statements for December 2020

HUMAN RESOURCES - ACTIVITY REPORT

Bonnie J. Lytle

Park New Haven Board Meeting, January 19, 2021

Personnel

- A list of new hires and employees terminating employment in December, 2020 is attached to this report.
- Since there still has been no significant increase in activity in our facilities as a result of COVID-19, we are continuing not to fill vacant positions at this time.
- The Mystery Shopper program, which was temporarily suspended due to the COVID-19 closure of our facilities, has still not yet resumed but will do so as soon as there is a significant increase in parkers.
- Holiday gift cards have all been distributed, as approved by the Board, to our employees in appreciation of their service. In lieu of a holiday party this year, cookies were distributed to our employees in all of the facilities in December.
- Vacation request forms for 2021 will be sent to all employees on January 22, with a return date of February 15, in accordance with the Union contracts.
- As phase 1b of the COVID vaccinations in CT is set to begin this month, we are reviewing
 the procedure to register our employees to be eligible to receive the vaccine as soon as
 possible.

• Arbitrations/Unemployment Hearings

• No arbitrations or unemployment hearings are scheduled at this time.

Insurance Claims/Lawsuits

• A slip and fall was reported by a patron on the second level the Temple Medical Garage on December 17, 2020. She stated that she fell allegedly due to ice, and injured her back and leg. She did not seek medical assistance at the time.

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Insurance Claims/Lawsuits (con't)

- A Custodian reported that he lost his balance in the elevator lobby at the Air Rights Garage on December 31, 2020 resulting in pain in his back and leg. He did not seek medical care at the time.
- A Facility Supervisor reported an encounter with the individual who previously pepper-sprayed one of our Security officers in Union Station on December 31, 2020. He threatened our Supervisor and she called NHPD but by the time they arrived he had left the station. No one was physically harmed as a result of the incident.

Respectfully submitted,

Bonnie J. Lytle

Bonnie J. Lytle Director of Human Resources

PARK NEW HAVEN PERSONNEL CHANGES DECEMBER, 2020

NEW HIRES

NAME HIRE DATE POSITION

NONE

EMPLOYEES TERMINATING EMPLOYMENT

NAME EFFECTIVE DATE POSITION

Meimy Afandor December 13, 2020 Security

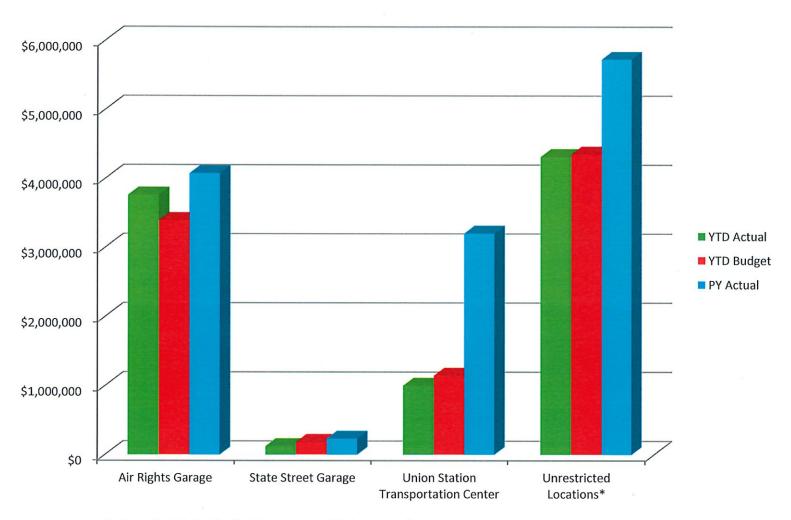


Chief Financial Officers Report December 2020 Results

- Restricted/Unrestricted Revenues Overview
- Restricted/Unrestricted Location Budget to Actual Comparison
- Major Variance Points
- Restricted/Unrestricted Revenue Per Space
- Unrestricted cash flow location specific
- COVID-19 Impacts



YTD Revenue - Budget to Actual December 2020



^{* -} Excludes Administrative Revenues (rebilled expenses)



PNH – YTD Location Budget to Actual December 2020

	Year-to-Date per Space/Month				FISCAL YEAR-TO-DATE									
		REV PER			ACT NET	BDGT NET	REVENUE	ACT OPER	BDGT NET	EXPENSE	ACT NET	BDGT NET	NETINC	
FACILITY	SPACES	SPACE	SPACE	SPACE	REVENUE	REVENUE	VAR B/(W)	EXPENSES	EXPENSES	VAR B/(W)	INCOME	INCOME	VAR B/(W)	
RESTRICTED														
Air Rights Garage	2,552	246	100	146	3,763	3,391	372	1,527	1,584	57	2,236	1,807	429	
State Street Garage	268	78	55	23	125	182	(57)	88	70	(18)	37	112	(75)	
Union Station Garage	1,130	-50	109	(59)	342	479	(137)	739	912	173	(397)	(433)	36	
Union Station Building	n/a				662	665	(3)	1,216	1,389	173	(554)	(724)	170	
Total Restricted					4,892	4,717	175	3,570	3,955	385	1,322	762	560	
UNRESTRICTED														
Management Locations	n/a				7	7	0	3	2	(1)	4	5	(1)	
Crown Street Garage	708	196	192	4	832	822	10	817	904	87	15	(82)	97	
Granite Square Garage	305	162	190	(28)	297	302	(5)	348	369	21	(51)	(67)	16	
Temple Medical Garage	386	216	166	50	501	498	3	385	430	45	116	68	48	
Temple Street Garage	1,247	178	129	50	1,334	1,291	43	962	1,018	56	372	273	99	
Orange & Elm Lot	35	114	100	14	24	20	4	21	27	6	3	(7)	10	
Orchard & Sherman Lot	460	129	36	93	355	354	1	99	113	14	256	241	15	
Residential Lots	249	59	39	19	88	78	10	59	59	0	29	19	10	
Sherman & Tyler Lot	470	129	32	98	364	364	0	89	88	(1)	275	276	(1)	
State/Fair and State/Chapel Lots	165	63	64	(1)	62	62	0	63	70	7	(1)	(8)	7	
State & George Lot	490	82	47	35	240	240	0	138	133	(5)	102	107	(5)	
State Street Lots	220	30	42	(13)	39	81	(42)	56	58	2	(17)	23	(40)	
State & Trumbull Lot	75	36	38	(2)	16	35	(19)	17	17	0	(1)	18	(19)	
State & Wall Lot	127	77	34	43	59	94	(35)	26	40	14	33	54	(21)	
Tower Lane Lot	100	_	-	-	0	0	0	0	0	0	0	0	0	
Under Air Rights Lot	184	112	54	58	124	126	(2)	60	63	3	64	63	1	
Total Unrestricted					4,342	4,374	(32)	3,143	3,391	248	1,199	983	216	
Administration	n/a				1,222	1,299	(77)	1,123	1,207	84	99	92	7	
Total NHPA	9,171				10,456	10,390	66	7,836	8,553	717	2,620	1,837	783	



NHPA Major Variances – December 2020

	ACTUAL	BUDGET	VARIANCE	REASON
AIR RIGHTS				
Monthly Rev	605,918	427,725	178,193	Level 6 revenue = \$75,315 and level 8 = \$67,152.
Validations Rev	2,387	12,381		Volume down 86% from last year.
Maint-ST	8,683	14,398		Still down one custodian due to resignation in Sep. Also, open shifts due to PTO not filled because of reduced parking volume.
Admin Fee	36,476	42,869	6,393	Nov personnel, bank fees, R&M and supplies below budget.
STATE ST GARAGE				
Monthly Rev	16,579	29,077	(12,498)	Standard parkers down 84 to budget, commercial up 6 and affordable housing down 50.
UNION STATION BUILDING				
Utilities	26,194	37,220	11,026	Gas down \$2500, electricity generation down \$4100 and electricity distribution down \$2300.
Contracted Snow Removal	6,108	36,000	29,892	One snow storm (Dec 16).
UNION STATION GARAGE				
Monthly Rev	28,567	39,735	(11 168)	Down 112 parkers to budget, mostly due to Covid.
Transient Rev	24,135	62,308		Volume down 92% from last year.
Cashiers-ST	6,472	12,979		Most 4pm to midnight shifts and some weekend shifts not covered. Some shifts not covered due to Covid-related call-outs.
Bank Fees	866	8,400	7 534	Credit card transactions down due to dramatic reduction in transients. Budget conservative.
Contracted Snow Removal	6,108	36,000	29,892	
	0,100	00,000	20,002	one show atom (see 10).
ADMIN	100 150			
Managers-ST	106,450	114,581		ED amount under budget.
Pro Services	20,822	14,326	(6,496)	Legal up \$10,900 - Cohen & Wolf invoices for employment contract, skate park and general matters (\$12,400), partly offset by Turner down \$1500, no new accounting system (\$1000) and AOS services down \$950.
Other Exp	(2,806)	6,528	9,334	Reversal of TrendSource. No shops since March 2020 due to pandemic.
CROWN STREET				
Monthly Rev	113,915	126,150	(12 235)	Down 95 parkers to budget, primarily due to Covid.
Cashiers-ST	4,447	11,657		M-F 11a-6p shift is vacant. Awaiting response from managers regarding variance.
ORCHARD/SHERMAN	,,	11,001	,,,,,,,	The specific to taken. The ling to period from managere regularity tentance.
Contracted Snow Removal	3,000	16,000	13,000	Estimated cost for one snow storm (Dec 16).
	0,000	10,000	10,000	Estimated cost for one show storm (pec 10).
STATE STREET LOTS	0.700	10.500	(0.710)	
Monthly Rev	6,790	13,500	(6,710)	Down 59 parkers to budget.
STATE/WALL				
Monthly Rev	10,248	15,620	(5,372)	Down 50 parkers to budget.
TEMPLE MEDICAL	- 1			
Monthly Rev	72,751	77,777	(5,026)	Approximately 40 individual cancellations, primarily Covid-related.
TEMPLE STREET				
Monthly Rev	192,115	199,234	(7,119)	Down 62 parkers to budget, primarily due to Covid.
Validations Rev	6,937	1,921		Volume down 91% from last year.
Utilities	15,090	20,300		Electricity generation down \$4500 and electricity distribution down \$900.
Repairs & Maint	1,791	7,057		Plumbing down \$1000, lighting down \$1400 and elevators down \$1500.



Revenue Per Space Trend and Year-to-Year Dec 2020

		DEC 202	20	NOV 2020		OCT 20	20	YTD DEC 2020	
		2020	2019	2020	2019	2020	2019	2020	2019
FACILITY	SPACES	RPS	RPS	RPS	RPS	RPS	RPS	RPS	RPS
RESTRICTED									
Air Rights Garage	2,552	290	270	236	266	238	258	246	266
State Street Garage	268	71	153	71	153	82	123	78	145
Union Station Garage	1,130	47	396	48	381	57	359	50	376
UNRESTRICTED									
Crown Street Garage	708	186	338	189	357	209	326	196	325
Granite Square Garage	305	161	184	161	180	164	187	163	177
Temple Medical Garage	371	221	305	216	329	232	288	225	304
Temple Street Garage - X Gateway	635	229	341	232	385	243	352	237	358
Temple Street Garage - Gateway	600	120	120	120	120	120	120	120	120
Orange & Elm Lot	35	86	257	86	286	171	314	114	286
Orchard & Sherman Lot	460	128	126	128	126	128	126	129	126
Residential Lots	249	60	68	60	68	64	68	59	67
Sherman & Tyler	472	129	127	129	127	129	127	129	126
State/Fair and State/Chapel Lots	165	61	97	61	97	67	91	63	90
State Street Lots	145	48	117	41	110	48	124	45	116
State & Trumbull Lot	75	27	93	27	107	40	107	36	107
State & Wall Lot	127	79	118	79	118	79	126	77	127
Tower Lane Lot	100	-	-	-	-	-	-	-	2
Under Air Rights Lot	184	114	114	114	114	114	114	112	114



PNH Board Meeting – January 19, 2021

- Tickets by location Downtown Garages.
- COVID-19 Impacts to garage capacity monthly parkers.
- Discuss Unrestricted Facilities Cash Flow.
- FY2021 Budget outlook PILOT

New Haven Parking Authority Air Rights Garage For the Six Months Ending December 31, 2020 (Management Use Only)

	•											
*,		. (CURRENT			YEAR-TO-DATE						
	Actual	Budget	Variance B/(W)	Actual Last Year	Variance B/(W)		Actual	Budget	Variance B/(W)	Actual Last Year	Variance B/(W)	
				•								
REVENUE		• •										
Monthly	605,918	427,725	178,193	445,960	159,958		2,912,562	2,566,350	346,212	2,632,309	280,254	
Transient	129,730	125,959	3,771	217,398	(87,668)		781,351	727,877	53,474	1,278,900	(497,549)	
Validations	2,387	12,381	(9,994)	19,370	(16,982)		42,697	70,298	(27,601)	140,052	(97,355)	
Rent	3,441	7,000	(3,559)	7,362	(3,921)		26,746	27,000	(254)	24,878	1,868	
Admin Fees-NHPA	0	0	` oʻ	0	o o		0	0	· ` o´	´ 0	. 0	
Special Events	0	0	0	0	0		0	0	0	0	0	
Valet	0	0	0	0	Ō		0	0 -	0	0	0	
Other	0	0	0	0	<u> </u>		60	0	60	00	60	
Total Revenue	741,477	573,065	168,412	690,090	51,387		3,763,416	3,391,525	371,891	4,076,139	(312,722)	
EXPENSES												
Personnel:												
Managers-ST	6,624	6,942	318	7,157	533		37,767	40,701	2,934	39,965	2,198	
Managers-OT	242	347	105	257	15		694	2,035	1,341	2,044	1,351	
Cashiers-ST	14,662	16,253	1,591	13,436	(1,226)		88,915	94,830	5,915	83,812	(5,103)	
Cashiers-OT	146	975	829	1,442	1,296		661	5,690	5,029	4,772	4,111	
Maintenance-ST	8,683	14,398	5,715	15,779	7,096		61,623	85,754	24,131	83,427	21,804	
Maintenance-OT	1,500	1,152	(348)	210	(1,290)		4,004	6,741	2,737	2,130	(1,874)	
Security-ST	0	0	0	0	0		0	o	. 0	. 0	0	
Security-OT	. 0	0	0	0	0		0	0	0	0	0	
Benefits	32,577	32,258	(319)	38,218	5,641		201,489	197,622	(3,867)	201,480	(8)	
Total Personnel	64,434	72,325	7,891	76,498	12,064		395,152	433,373	38,221	417,631	22,478	
Operating:				,								
Outside Security	61,113	62,021	908	60,508	(605)		366,679	372,126	5,447	363,048	(3,630)	
Utilities	18,868	23,300	4,432	21,787	2,919		89,532	107,600	18,068	95,631	6,100	
Service Agreements	19,195	19,148	(47)	18,568	(627)		114,238	114,888	650	108,908	(5,330)	
Professional Services	1,668	1,722	54	4,336	2,667		12,762	10,332	(2,430)	19,673	6,911	
Repairs and Maintenance	3,088	7,097	4,009	8,978	5,890		44,242	42,582	(1,660)	50,056	5,814	
Insurance	29,968	25,200	(4,767)	22,455	(7,513)		179,807	151,203	(28,604)	134,730	(45,076)	
Rent (land and building)	0	0	0	0	0		0	0	0	. 0	0	
Uniforms	402	624	222	784 387	382 7		2,811	4,286	1,475	4,696	1,885	
Tickets and Tags	381	638	257		•		2,467	3,828	1,361	3,106	639	
Supplies Bank Fees	1,955	3,264	1,309	4,267	2,312		10,716	12,216	1,500	8,810	(1,906)	
Contracted Snow Removal	6,733 6,000	10,100 8,000	3,367 2,000	11,340 -3,500	4,608 (2,500)		43,743 8,004	60,600 8,000	16,857	64,789 3,500	21,047 (4,504)	
Bond Admin Fee	. 6,000	0,000 N	2,000	3,500	(2,300)		0,004	0,000	(4) 0	3,300 N	(4,504)	
Administrative Fee	36,476	42,869	6,393	34,985	(1,491)		250,851	257,212	6,361	230,763	(20,088)	
Valet	0.,470	42,000	0,055	0-,000	(1,401)		200,001	.0	0,001	200,700	(20,000) N	
Other	606	690	84	(975)	(1,581)		5,692	5,640	(52)	(436)	(6,128)	
Total Operating	186,452	204,673	18,221	190,920	4,468		1,131,542	1,150,513	18,970	1,087,276	(44,266)	
Total Expenses	250,886	276,998	26,112	267,419	16,532		1,526,694	1,583,886	57,191	1,504,906	(21,788)	
NET OPERATING INCOME	490,591	296,067	194,524	422,671	67,920		2,236,722	1,807,639	429,082	2,571,232	(334,510)	
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New Haven Parking Authority Union Station Consolidated For the Six Months Ending December 31, 2020 (Management Use Only)

•	_		URRENT			YEAR-TO-DATE						
			Variance	Actual	Variance	L	; L.r	Variance	Actual	Variance		
	Actual	Budget	B/(W)	Last Year	B/(W)	Actual	Budget	B/(W)	Last Year	B/(W)		
REVENUE												
Monthly	28,567	39,735	(11,168)	39,916	(11,349)	186,649	238,407	(51,758)	243,131	(56,481)		
Transient	24,135	62,308	(38,173)	406,860	(382,725)	154,827	240,635	(85,808)	2,298,492	(2,143,664)		
Validations	0	0	` ′ ′ ′ ′ ′ ′ ′	. 0) oʻ	. 0	. 0	` o´	0	`` ' 0		
Rent	110,419	110,840	(421)	109,251	1,168	662,516	665,040	(2,524)	655,506	7,010		
Admin Fees-NHPA	. 0	0	. 0	0	0	0	0	0	. 0	0		
Special Events	0	0	0	0	0	0	0	0	0	0		
Valet	0	0	0	1,631	(1,631)	0	0	0	7,643	(7,643)		
Other	10	10	. 0	20	(10)	40	160	(120)	120	(80)		
Total Revenue	163,131	212,893	(49,761)	557,678	(394,547)	1,004,033	1,144,242	(140,209)	3,204,891	(2,200,858)		
EXPENSES												
Personnel:	44.000	40.024	1 205	40.000	(4.006)	70,163	75,836	5,673	59,272	(10,891)		
Managers-ST	11,629 493	12,934 647	1,305 154	10,623 550	(1,006) 57	1,585	75,636 3,791	2,206	2,413	(10,691)		
Managers-OT Cashiers-ST	6,472	12.979	6,507	9,016	2,544	62,926	75,725	12,799	2,413 59,656	(3,270)		
Cashiers-OT	36	779	743	269	2,544	157	4,544	4.387	8,065	7.908		
Maintenance-ST	27,762	27,689	(73)	26,060	(1,702)	156,537	163,184	6,647	150,975	(5,562)		
Maintenance-OT	2,236	2,215	(21)	2,186	(50)	13,538	12,933	(605)	22,159	8,621		
Security-ST	2,236 32,216	2,215 36,044	3,828	30,862	(1,354)	176,405	207,704	31,299	186,651	10,246		
Security-OT	2,613	2,163	(450)	382	(2,231)	11,211	12,463	1,252	11,391	181		
Benefits	77,694	77,107	(587)	74,098	(3,596)	471,716	461,692	(10,024)	449,430	(22,286)		
Total Personnel	161,150	172,557	11,407	154,046	(7,105)	964,237	1,017,872	53,635	950,012	(14,225)		
Operating:												
Outside Security	2,712	3,193	481	3,289	577	9,082	17,242	8,160	8,749	(333)		
Utilities	34,297	46,970	12,673	43,203	8,906	214,138	244,870	30,732	232,479	18,341		
Service Agreements	6,396	9,496	3,100	8,791	2,394	46,383	56,976	10,593	56,482	10,099		
Professional Services	3,302	3,433	131	2,300	(1,002)	12,715	16,098	3,383	15,350	2,635		
Repairs and Maintenance	17,921	18,886	965	21,136	3,215	92,854	113,316	20,462	104,532	11,679		
Insurance	13,375	12,759	(616)	19,560	6,185	80,247	76,553	(3,695)	117,359	37,112		
Rent (land and building)	0	0	0	0	. 0	0	0	0	0 -	0		
Uniforms	1,198	1,792	594	1,823	624	9,182	12,074	2,892	11,401	2,218		
Tickets and Tags	. 46	275	229	61	15	2,152	1,650	(502)	1,242	(910)		
Supplies	8,191	11,122	2,931	12,593	4,402	53,823	56,572	2,749	52,218	(1,605)		
Bank Fees	994	8,650	7,656	12,003	11,009	9,428	51,900	42,473	69,304	59,877		
Contracted Snow Removal	12,216	72,000	59,784	600	(11,616)	12,216	144,000	131,784	600	(11,616)		
Bond Admin Fee	0	0	0	0	0	0	0	0	0	. 0		
Administrative Fee	58,799	72,811	14,012	61,936	3,137	399,399	436,868	37,469	394,227	(5,172)		
Valet Other	0 8,462	0 8,888	0 426	0 8,366	0 (95)	0 49,464	0 55,328	0 5,864	0 54,876	0 5.412		
Total Operating	167,909	270,275	102,366	195,661	27,752	991,083	1,283,446	292,364	1,118,819	127,737		
Total Expenses	329,059	442,832	113,773	349,707	20,647	1,955,320	2,301,318	345,998	2,068,832	113,512		
r caar Expenses	329,009	442,002	113,773	348,107	20,047	1,800,020	Z,00 F,0 10	240,520	2,000,002	113,012		
NET OPERATING INCOME	(165,928)	(229,940)	64,012	207,972	(373,899)	(951,287)	(1,157,076)	205,789	1,136,059	(2,087,346)		

New Haven Parking Authority Union Station Building For the Six Months Ending December 31, 2020 (Management Use Only)

		. (URRENT				YEAR-TO-DATE						
the second			Variance	Actual	Variance				Variance	Actual	Variance		
•	Actual	Budget	B/(W)	Last Year	B/(W)	_	Actual	Budget	B/(W)	Last Year	B/(W)		
			·				-			٠			
REVENUE					•								
Monthly	. 0	0	.0	0	. 0.		0	0	0	0	0		
Transient	0	. 0	0	0	0		0	0	0	0	0		
Validations	0	0	0	0	. 0		0	0	0	. 0	0		
Rent	110,419	110,840	(421)	109,251	1,168		662,516	665,040	(2,524)	655,506	7,010		
Admin Fees-NHPA	. 0	0	0	0	0		0	. 0	0	0	0		
Special Events	0	0	. 0	0	0		0	0	0	0	0		
Valet	0	0	0	0	0		0	0	0	0	0		
Other	0	0	<u> </u>	0	0	_	0	100	(100)	0	0		
Total Revenue	110,419	110,840	(421)	109,251	1,168		662,516	665,140	(2,624)	655,506	7,010		
EVERNORO													
EXPENSES													
Personnel:	4,948	5,632	685	4,341	(607)		30,436	33,021	2,585	23,015	(7,421)		
Managers-ST	4,946 143	282	139	213	70		615	1,651	1,036	824	209		
Managers-OT Cashiers-ST	0	202	0,109	213	,0		0,0	1,007	1,000	0	0		
Cashiers-OT	0	0	Ö	0	ñ		0	0	Ő	ñ	o o		
Maintenance-ST	23,384	22,746	(638)	21,319	(2,065)		127,619	132,805	5,186	116,608	(11,011)		
Maintenance-OT	1,836	1,820	(16)	1,998	162		11,742	10,617	(1,125)	21,060	9,318		
Security-ST	16,442	20,429	3,987	17,604	1,162		90,114	116,600	26,486	106,107	15,993		
Security-OT	362	1,226	864	254	(108)		4,691	6,997	2,306	5,226	535		
Benefits	46,198	45,727	(471)	43,269	(2,929)		275,715	271,861	(3,854)	262,442	(13,273)		
Total Personnel	93,314	97,862	4,548	88,999	(4,315)		540,932	573,552	32,620	535,282	(5,650)		
Operating:			-										
Outside Security	2,712	3,193	481	3,289	577		9,082	17,242	8,160	8,749	(333)		
Utilities	26,194	37,220	11,026	34,329	8,136		178,701	203,620	24,919	196,097	17,396		
Service Agreements	3,068	5,835	2,767	5,846	2,778		25,978	35,010	9,033	34,970	8,993		
Professional Services	2,607	1,975	(632)	1,125	(1,482)		8,547	9,750	1,203	10,602	2,055		
Repairs and Maintenance	15,813	14,769	(1,044)	19,453	3,640		79,289	88,614	9,325	87,046	7,757		
Insurance	6,869	6,596	(273)	5,384	(1,484)		41,211	39,575	(1,636)	32,306	(8,905)		
Rent (land and building)	: 0	0	· o´	0	0		0	0	0	0	0		
Uniforms	678	1,001	323	1,001	323		5,503	7,159	1,656	6,263	760		
Tickets and Tags	0 -	0	. 0	0	0		0	. 0	0	0	0		
Supplies	6,060	7,938	1,878	8,869	2,809		42,219	42,596	377	36,855	(5,364)		
Bank Fees	128	250	122	, 168	40		868	1,500	632	1,164	296		
Contracted Snow Removal	6,108	36,000	29,892	300	(5,808)		6,108	72,000	65,892	300	(5,808)		
Bond Admin Fee	0	0	. 0	0	0		0	. 0	0	0	0		
Administrative Fee	32,278	41,512	9,234	32,309	31		232,400	249,069	16,669	211,265	(21,135)		
Valet	0	0	0	0	0		0	0	0	0	0		
Other	7,485	8,098	613	6,326	(1,159)		45,287	49,088	3,801	46,622	1,335		
Total Operating	109,999	164,386	54,387	118,400	8,400	_	675,193	815,223	140,030	672,238	(2,954)		
Total Expenses	203,313	262,248	58,935	207,398	4,085		1,216,124	1,388,775	172,651	1,207,520	(8,605)		
NET OPERATING INCOME	(92,894)	(151,408)	58,515	(98,147)	5,253		(553,608)	(723,635)	170,027	(552,014)	(1,594)		

New Haven Parking Authority Union Station Garage For the Six Months Ending December 31, 2020 (Management Use Only)

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			URRENT			L	YEAR-TO-DATE							
	Actual	Budget	Variance B/(W)	Actual Last Year	Variance B/(W)		Actual	Budget	Variance B/(W)	Actual Last Year	Variance B/(W)			
											. *			
REVENUE														
Monthly	28,567	39,735	(11,168)	39,916	(11,349)		186,649	238,407	(51,758)	243,131	(56,481)			
Transient	24,135	62,308	(38, 173)	406,860	(382,725)		154,827	240,635	(85,808)	2,298,492	(2,143,664)			
Validations	0	0	0	0	0		0	0	. 0	0	0			
Rent	0	0	0	0	0		0	0	. 0	0	0			
Admin Fees-NHPA	0	. 0	0	0	0		. 0	0	0	0	0			
Special Events	0	0	0	. 0	. 0		0	0	0	0	0			
Valet	0	0	0	1,631	(1,631)		0	0	0	7,643	(7,643)			
Other	10	10	0	. 20	(10)	········	40	60	(20)	120	(80)			
Total Revenue	52,712	102,053	(49,341)	448,427	(395,715)		341,517	479,102	(137,585)	2,549,385	(2,207,868)			
EXPENSES														
Personnel:														
Managers-ST	6,681	7,302	621	6,282	(399)		39,727	42,815	3,088	36,257	(3,470)			
Managers-OT	350	365	15	337	(13)		970	2,140	1,170	1,589	619			
Cashiers-ST	6,472	12,979	6,507	9,016	2,544		62,926	75,725	12,799	59,656	(3,270)			
Cashiers-OT	36	779	743	269	232		157	4,544	4,387	8,065	7,908			
Maintenance-ST	4,377	4,943	566	4,741	363		28,918	30,379	1,461	34,368	5,450			
Maintenance-OT	400	395	(5)	187	(212)		1,796	2,316	520	1,099	(697)			
Security-ST	15,774	15,615	(159)	13,258	(2,516)		86,291	91,104	4,813	80,544	(5,747)			
Security-OT	2,250	937	(1,313)	128	(2,122)		6,520	5,466	(1,054)	6,165	(355)			
Benefits	31,496	31,380	(116)	30,829	(667)		196,001	189,831	(6,170)	186,988	(9,013)			
Total Personnel	67,837	74,695	6,858	65,047	(2,789)		423,305	444,320	21,015	414,731	(8,575)			
Operating:														
Outside Security	0	0	0	0	0		0	.0	0	0	0			
Utilities	8,103	9,750	1,647	8,873	770		35,438	41,250	5,812	36,383	945			
Service Agreements	3,328	3,661	333	2,945	(383)		20,406	21,966	1,560	21,512	1,106			
Professional Services	695	1,458	763	1,175	480		4,168	6,348	2,180	4,748	580			
Repairs and Maintenance	2,108	4,117	2,009	1,683	(425)		13,564	24,702	11,138	17,486	3,922			
Insurance	6,506	6,163	(343)	14,176	7,670		39,036	36,978	(2,058)	85,053	46,018			
Rent (land and building)	0	0	0	0	. 0		0	0	0	0	0			
Uniforms	520	791	271	821	301		3,680	4,915	1,235	5,138	1,458			
Tickets and Tags	46	275	229	61	15		2,152	1,650	(502)	1,242	(910)			
Supplies	2,131	3,184	1,053	3,724	1,593		11,604	13,976	2,372	15,363	3,758			
Bank Fees	866	8,400	7,534	11,836	10,969		8,560	50,400	41,840	68,140	59,581			
Contracted Snow Removal	6,108	36,000	29,892	300	(5,808)		6,108	72,000	65,892	300	(5,808)			
Bond Admin Fee	0	0	0	0	0		0	0	0	0	0			
Administrative Fee	26,521	31,300	4,779	29,627	3,106		166,999	187,799	20,800	182,962	15,963			
Valet	. 0	0	0	0	. 0		0	0 -	. 0	0	0			
Other _	977	790	(187)	2,040	1,064		4,177	6,240	2,063	8,255	4,078			
Total Operating	57,909	105,889	47,980	77,261	19,352		315,890	468,224	152,333	446,581	130,691			
Total Expenses	125,746	180,584	54,838	142,308	16,562		739,196	912,544	173,348	861,312	122,116			
NET OPERATING INCOME	(73,034)	(78,531)	5,497	306,119	(379,153)		(397,679)	(433,442)	35,763	1,688,073	(2,085,752)			

